



Center for Strategic & Budgetary Assessments



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

***Authorized Federal Supply Schedule Price List***

## **Mission Oriented Business Integrated Services (MOBIS)**

Federal Supply Group 874, Class R499

**Contract Number:** GS-10F-022AA

**Contract Period:** October 25, 2012 – October 24, 2017

**Business Size:** Large Business

SIN 874-1 - Consulting Services

### **For more information, please contact:**

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On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: <http://www.gsaadvantage.gov>.

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## **CUSTOMER INFORMATION**

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 874-1, 874-1/1RC
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
- 2. Maximum Order:** \$1,000,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic only
- 5. Point(s) of production (city, county, and state or foreign country):** Same as company address
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts:** At least 1% for task orders over \$150,000 and 2% for task orders over \$500,000.
- 8. Prompt payment terms:** Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will not accept over \$3,000
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery:** Contact Contractor
- 12. F.O.B Points(s):** Destination

- 13a. Ordering Address(es):** Same as Contractor
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](https://fss.gsa.gov/schedules)).
- 14. Payment address(es):** Same as company address
- 15. Warranty provision.:** Contractor's standard commercial warranty.
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at:** [www.Section508.gov/](https://www.Section508.gov/).
- 25. Data Universal Numbering System (DUNS) number:** 78-229-1108
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:** Registered in SAM.

## Government Awarded Prices

ITEM NO	SERVICE PROPOSED (e.g. Job Title/Task)	PRICE OFFERED TO GSA	Year 2	Year 3	Year 4	Year 5
		Base Period				
1	Principal Program Executive	\$ 360.90	\$368.59	\$376.44	\$384.45	\$392.64
2	Principal Program Director 1	\$ 304.05	\$310.53	\$317.14	\$323.90	\$330.80
3	Principal Program Director 2	\$ 262.05	\$267.63	\$273.33	\$279.16	\$285.10
4	Senior Subject Matter Expert 1	\$ 202.56	\$206.88	\$211.29	\$215.79	\$220.38
5	Senior Subject Matter Expert 2	\$ 199.36	\$203.61	\$207.95	\$212.38	\$216.90
6	Senior Subject Matter Expert 3	\$ 182.31	\$186.19	\$190.16	\$194.21	\$198.34
7	Senior Analyst 1	\$ 149.53	\$152.71	\$155.96	\$159.29	\$162.68
8	Senior Analyst 2	\$ 125.62	\$128.29	\$131.02	\$133.81	\$136.66
9	Analyst 1	\$ 94.21	\$96.21	\$98.26	\$100.35	\$102.49
10	Analyst 2	\$ 84.74	\$86.54	\$88.38	\$90.27	\$92.19
11	Analyst 3	\$ 74.76	\$76.35	\$77.98	\$79.64	\$81.34
12	Analyst 4	\$ 42.89	\$43.80	\$44.73	\$45.68	\$46.66
13	Research Assistant 1	\$ 59.08	\$60.34	\$61.62	\$62.94	\$64.28
14	Research Assistant 2	\$ 47.64	\$48.66	\$49.70	\$50.75	\$51.84

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire **MOBIS** Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

## CSBA Labor Category Descriptions

*\*On occasion, there may be a need to waive the requirements in order to use the best individual for the task. Therefore, waivers to the education/experience requirements may be granted by the task order contracting officer. If such a waiver is included in our proposal, award of said proposal shall be deemed a grant of the waiver.*

<b>Title:</b>	<b>Principal Program Executive</b>
<b>Minimum Education Level:</b>	PhD in an associated discipline
<b>Minimum Experience Requirements:</b>	20 years in senior management and net assessment based research and analysis. <b>Active TS/SCI clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs high-level MOBIS support activities to assist agencies in activities such as defense and defense budget strategic planning, information and analysis. Highly experience and competent in translating strategic plans into action plans applying appropriate research and analysis processes, tools, and techniques. Accesses a variety of disciplines and institutions to provide expert advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration. Develop and present papers on subject discipline and participates in workshops, seminars, and conferences. Oversees negotiation of task orders, designs all phases of task orders, holds regular meetings with senior government officials, and manages overall program.

<b>Title:</b>	<b>Principal Program Director 1</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	15 years of senior management and analytic experience. At least 10 years experience in government and commercial contract management. <b>Active TS/SCI clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs high-level MOBIS support activities to assist agencies in activities such as leadership, defense and defense budget strategic planning, information and analysis. Highly experienced and competent in translating strategic plans into action plans applying appropriate research and analysis processes, tools, and techniques. Accesses a variety of disciplines and institutions to located experts to provide advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration. Develops and presents papers on subject discipline and participates in workshops, seminars, and conferences. Oversees negotiation of task orders, designs all phases of task orders, and holds regular meetings with senior government officials responsible for tasks. Develops project plans, prepares cost estimates, provides guidance to technical staff, and works directly with end users. Supervises project managers and oversees direction, scope, and quality of work related to contracts.

<b>Title:</b>	<b>Principal Program Director 2</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	15 years of senior management and analytic experience. At least 8 years experience in government and commercial contract management. <b>Active TS/SCI clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs high-level MOBIS support activities to assist agencies in activities such as leadership, defense and defense budget strategic planning, information and analysis. Highly experienced and competent in translating strategic plans into action plans applying appropriate research and analysis processes, tools, and techniques. Accesses a variety of disciplines and institutions to located experts to provide advice, guidance or counseling in support of management efforts, all

	aspects of surveying and collaboration. Develops and presents papers on subject discipline and participates in workshops, seminars, and conferences. Oversees negotiation of task orders, designs all phases of task orders, and holds regular meetings with senior government officials responsible for tasks. Develops project plans, prepares cost estimates, provides guidance to technical staff, and works directly with end users. Supervises project managers and oversees direction, scope, and quality of work related to contracts.
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<b>Title:</b>	<b>Senior Subject Matter Expert 1</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	15 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets. At least 10 years in planning, organizing, and managing conferences, seminars, workshops in a range of sizes and formats and under variable conditions. <b>Active TS/SCI clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in data analysis, developing information and assessing available solutions or alternatives to complex problems. Oversees multiple projects, ensures that each product receives appropriate resources and support, and provides quality control. Supervises event planning.

<b>Title:</b>	<b>Senior Subject Matter Expert 2</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	15 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets. At least 8 years in planning, organizing, and managing conferences, seminars, workshops in a range of sizes and formats and under variable conditions. <b>Active TS/SCI clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in data analysis, developing information and assessing available solutions or alternatives to complex problems. Oversees multiple projects, ensures that each product receives appropriate resources and support, and provides quality control. Supervises event planning.

<b>Title:</b>	<b>Senior Subject Matter Expert 3</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	15 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets. At least 6 years in planning, organizing, and managing conferences, seminars, workshops in a range of sizes and formats and under variable conditions. <b>Active TS/SCI clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in data analysis, developing information and assessing available solutions or alternatives to complex problems. Oversees multiple projects, ensures that each product receives appropriate resources and support, and provides quality control. Supervises event planning.

<b>Title:</b>	<b>Senior Analyst 1</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	13 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets. Demonstrated ability to handle analytical tasks in various stages of preparation and execution simultaneously. <b>Active TS clearance.</b>
<b>Functional</b>	Performs senior-level MOBIS support activities to assist agencies in activities



<b>Duties/Responsibilities</b>	such as leadership, strategic planning, information and analysis. Provides expertise in analyzing data, developing information, and assessing available solutions or alternatives to complex problems. Develop and present papers on subject discipline and participate in workshops, seminars, and conferences. Accesses a variety of disciplines and institutions to locate experts to provide expert advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration.
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<b>Title:</b>	<b>Senior Analyst 2</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	12 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets. Demonstrated ability to handle analytical tasks in various stages of preparation and execution simultaneously. <b>Active TS clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in activities such as leadership, strategic planning, information and analysis. Provides expertise in analyzing data, developing information, and assessing available solutions or alternatives to complex problems. Develop and present papers on subject discipline and participate in workshops, seminars, and conferences. Accesses a variety of disciplines and institutions to locate experts to provide expert advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration.

<b>Title:</b>	<b>Analyst 1</b>
<b>Minimum Education Level:</b>	Masters in an associated discipline
<b>Minimum Experience Requirements:</b>	10 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets, including managing multiple, simultaneous events. At least 8 years of experience in engaging and handling outside experts and presenting at the venues. At least 5 years developing analytic tools and models. <b>Active TS clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in activities such as leadership, strategic planning, information and analysis. Provides expertise in analyzing data, developing information, and assessing available solutions or alternatives to complex problems. Develop and present papers on subject discipline and participate in workshops, seminars, and conferences. Accesses a variety of disciplines and institutions to locate experts to provide expert advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration.

<b>Title:</b>	<b>Analyst 2</b>
<b>Minimum Education Level:</b>	Bachelors in an associated discipline
<b>Minimum Experience Requirements:</b>	10 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets, including managing multiple, simultaneous events. At least 8 years of experience in engaging and handling outside experts and presenting at the venues. At least 5 years developing analytic tools and models. <b>Active TS clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in activities such as leadership, strategic planning, information and analysis. Provides expertise in analyzing data, developing information, and assessing available solutions or alternatives to complex problems. Develop and present papers on subject discipline and participate in workshops, seminars, and conferences.



	Accesses a variety of disciplines and institutions to locate experts to provide expert advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration.
<b>Title:</b>	<b>Analyst 3</b>
<b>Minimum Education Level:</b>	Bachelors in an associated discipline
<b>Minimum Experience Requirements:</b>	8 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets, including managing multiple, simultaneous events. At least 8 years of experience in engaging and handling outside experts and presenting at the venues. At least 5 years developing analytic tools and models. <b>Active TS clearance.</b>
<b>Functional Duties/Responsibilities</b>	Performs senior-level MOBIS support activities to assist agencies in activities such as leadership, strategic planning, information and analysis. Provides expertise in analyzing data, developing information, and assessing available solutions or alternatives to complex problems. Develop and present papers on subject discipline and participate in workshops, seminars, and conferences. Accesses a variety of disciplines and institutions to locate experts to provide expert advice, guidance or counseling in support of management efforts, all aspects of surveying and collaboration.
<b>Title:</b>	<b>Analyst 4</b>
<b>Minimum Education Level:</b>	Bachelors in an associated discipline
<b>Minimum Experience Requirements:</b>	2 years of demonstrated experience performing research and analysis in military strategy, policy, programs, and budgets, including managing multiple, simultaneous events. <b>Active TS clearance.</b>
<b>Functional Duties/Responsibilities</b>	Provides expertise in analyzing data, developing information, and assessing available solutions or alternatives to complex problems. Works closely with agency in planning events.
<b>Title:</b>	<b>Research Assistant 1</b>
<b>Minimum Education Level:</b>	Bachelors in an associated discipline
<b>Minimum Experience Requirements:</b>	5 years demonstrated experience in planning, organizing and managing conferences, seminars and workshops in a range of sizes and formats and under a variety of situations and conditions.
<b>Functional Duties/Responsibilities</b>	Supports senior staff in information gathering and data analyses. Provides survey and research assistance and assists in survey testing and implementation. Assists in interpreting basic data and reviewing documents.
<b>Title:</b>	<b>Research Assistant 2</b>
<b>Minimum Education Level:</b>	Bachelors in an associated discipline
<b>Minimum Experience Requirements:</b>	3 years demonstrated experience in planning, organizing and managing conferences, seminars and workshops in a range of sizes and formats and under a variety of situations and conditions.
<b>Functional Duties/Responsibilities</b>	Supports senior staff in information gathering and data analyses. Provides survey and research assistance and assists in survey testing and implementation. Assists in interpreting basic data and reviewing documents.

## About CSBA

**For almost three decades, CSBA has provided strategic and budgetary analysis focused on the future of defense.**

The Center of Strategic and Budgetary Assessments (CSBA) is an independent, nonprofit public policy research institute established to promote innovative thinking and debate about national security strategy, defense planning and military investment options for the 21st century. Founded in 1983, CSBA has long been a leading source of independent, path-breaking research focused on the future of defense and defense budget data and analysis.

**The heart of CSBA is its staff of uniquely qualified defense experts who conduct in-depth strategic and budgetary analyses.**

Experts include military veterans representing the Army, Air Force, Navy, and Marine Corps, with over 130 years of cumulative experience in joint military operations. The staff of 21 also includes a number of experts who have served in senior level policymaking positions within the Department of Defense, State Department and the National Security Council. Former CSBA employees currently serve in senior positions at the Defense Department and Office of Management and Budget.

CSBA staff has consulted extensively with the Office of the Secretary of Defense, serving on the Conventional Forces Working Group for the Strategic review and the Mid-Term Transformation Panel for the Quadrennial Defense Review. Key personnel consulted on the war in Afghanistan, global war on terrorism, and war with Iraq. Key staff also served as advisors to the Defense Science Board and participated in Under Secretary of Defense for Policy Summer Study Programs for over a decade. CSBA's Executive Director was appointed by the Secretary of Defense to serve on the congressionally-mandated National Defense Panel in 1997.

**CSBA enables policymakers to make informed decisions in matters of strategy, security policy and resource allocation.**

CSBA employs a variety of tools in its research, including historical case studies, scenarios, and seminar-style planning exercises and war games to anticipate emerging security challenges and develop strategic, operational and capability options. In particular, CSBA employs net assessment, a strategic planning methodology developed by Andrew W. Marshall for the Department of Defense, to evaluate the relative strengths and weaknesses of opponents and identify sources of proximate and enduring competitive advantage. CSBA's research focuses on four main areas:

- Strategy & Policy
- Future Warfare & Concepts
- Forces & Capabilities
- Budget & Resources

In the past 15 years, CSBA has conducted hundreds of war games, seminars and workshops in the areas of future warfare, military strategy and transformation of the military services, and military budget resources. CSBA has organized and led numerous seminars and workshops to examine cutting-edge strategic issues on topics including Causes of Future War, Coalitions and Future Strategic Balances, The RMA and Positional Advantage, Homeland Defense, Future Military Use of Space, Future Undersea Environment, Impact of Nuclear Use and 21st Century Grand Strategy.